

## ***The status of a vehicle as a new, used, or demo may affect your rights as a purchaser***

The status of a vehicle as a new, used, or demo may affect your rights as a purchaser. The list below shows some of the key differences.

### **New Vehicle**

**Registration:** Will be registered for the first time with the sale

**Warranty:** Start date is date of sale unless dealer registered with manufacturer

**Mileage:** May vary if used in test drives. Even where low, if the vehicle is registered to a new owner, the vehicle is not new.

**Manufacturer's Incentives (interest rate promotions or rebates):** May be available

**Freight and PDI:** Charged to first end-user

### **Used Vehicle**

**Registration:** Previously registered (dealer/business/other) – transfer required

**Warranty:** In progress or already expired

**Mileage:** Varies

**Manufacturer's Incentives:** (interest rate promotions or rebates): Not available

**Freight and PDI:** Not charged

### **Demo Vehicle**

**Registration:** May be a new or used vehicle

**Warranty:** Start date is date of sale but mileage as a demo might limit extent

**Mileage:** May vary if used in test drives or as courtesy vehicle

**Manufacturer's Incentives:** (interest rate promotions or rebates): May still qualify

**Freight and PDI:** May be charged if it is to the first end user